

**THE FUTURE FOR INTEGRATED
INFORMATION & COMMUNICATION
TECHNOLOGY SERVICE Co.**



COMPANY PROFILE

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1. WORD OF CHAIRMAN

Today and in the Future, the shape and the nature of business are being reformed. One of the key success factors in the business community is the information and communication technology (ICT). Science and research development institutions worldwide have developed a reasonable bunch of technologies. Egypt and the Middle East are considered one of the fast growing markets for this type of new ICT.

We believe that with a pioneer talented and highly skilled staff armed with proven international products and highly reputable organization, Clients in the Arabian and Middle East will be benefited. FuTech - Egypt is a newly established company encompassing state of art of technology and skilled staff and worldwide business partners.

A Commitment to Quality has always been the driving principle of FuTech activities.

2. INTRODUCTION

Time has changed. New rules, new competitors, and new sense of urgency. Information technology and customers demands are evolving so quickly that rapid change is just business as usual.

A new regulatory climate, competitive pressures, convergence, and expanding global needs for Information & Communication Management Systems have fundamentally re-written the way companies do business.

Today, it's all about time. Changing time require new strategies. It's important to stay with the same pace of evolved technology.

We recognize that today converging information Management systems are challenged with managing a growing number of complex business relationships while supporting a widening variety of new technologies and services.

IT Solutions must be designed to enable & to meet these challenges.

FuTech Egypt is an organization hosting more than 150 man-year of Information and Communication Technology (ICT) experiences in Egypt & internationally. So many achievable of FuTech Egypt staff is clearly visible to the market.

FuTech Egypt Services Encompass from Consultancy up to Post Implementation & Maintenance.

3. FU TECH MISSION

To offer customers superior solutions those are well supported with excellent up-to-date and after-sale services. To ensure the effective results of the marriage between the provision of this type of service and the clients

4. VISION

Establishing a state of art information and communication technology service pioneered by a group of highly skilled and talented staff and supported with a strong organized structure to serve the emerging market

5. SCOPE

• **Consultancy**

- Enterprise Management Information System (MIS)
- Total Quality Management (TQM)
- Re-structuring of Business Enterprise
- Business Re-Engineering
- Computerizing Manual System

• **Business Application Software**

- Industrial Financial System (IFS) Enterprise Resource Planning System.
- MAXIMO EAM Strategic Computerized Maintenance Management System.
- MAXIMO ITAM Information Technology Assets Management System.
- MAXIMO ITSM Information Technology Services Management System.
- Bentley ProjectWise Engineering Documents Management System.
- Bentley MicroStation innovative CAD platform Solution.
- Bentley Building & Facilities Engineering Solutions.
- Bentley Industrial & Process Plants Engineering Solutions.
- Bentley Communications, Government and Utilities Engineering Solutions.
- Bentley Road, Rail, and Site Infrastructure Engineering Solutions
- Software Factory

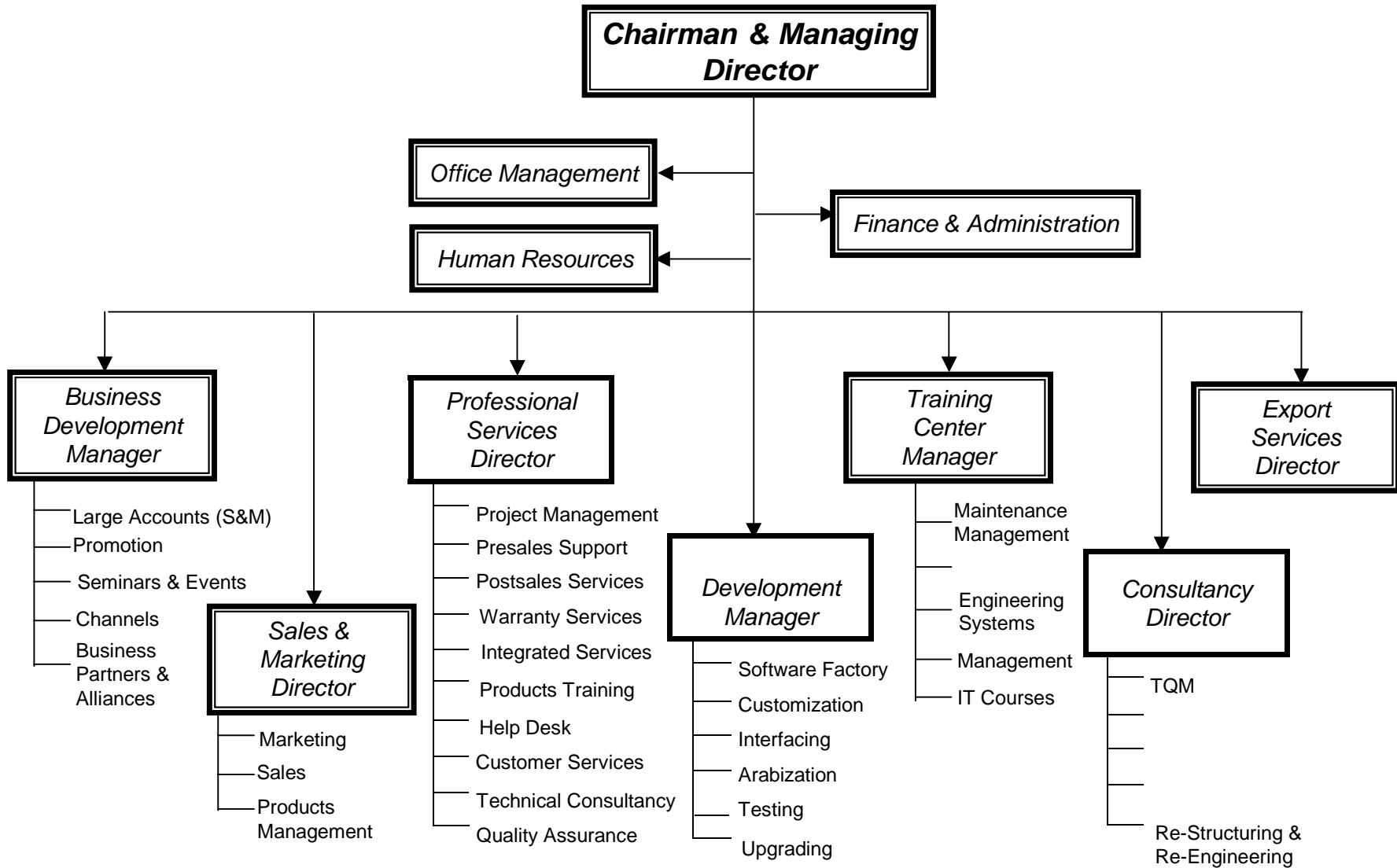
• **Information & Communication Technology Solutions (ICT)**

- Network (LAN, WAN) Design.
- Reverse Engineering
- Engineering System
- Web Development Services
- ICT Training
- Total Quality Management

• **System Integration**

- Integration of all of the above.

6. ORGANIZATION STRUCTURE



7. COMPANY BUSINESS PARTNERS

IBM MAXIMO Software Co.

IBM Maximo® Asset Management unifies comprehensive asset life cycle and maintenance management on a single platform.

This asset management software provides insight for all of your enterprise assets, their conditions and work processes, for better planning and control.

- Manages asset deployment, specifications, monitoring, calibration, costing and tracking from a single system.
- Provides enterprise asset management software for long and short-term planning, preventive, reactive and condition-based maintenance, schedule management, resource optimization and key performance indicators.
- Plans inventory to meet maintenance demand, making the right parts available at the right location when needed.
- Manages vendor contracts with comprehensive support for purchase, lease, rental, warranty, rate, master, blanket and user-defined contracts
- Aligns service levels with business objectives by defining service offerings and establishing service level agreements (SLAs)
- Adapts to changing business requirements and connects with other enterprise systems through a flexible business process configuration platform and scalable service oriented architecture

Businesses, government agencies, and other organizations use the MAXIMO product suite to assist in the maintenance of high-value capital assets, such as plants, facilities, and production equipment, to cut MAXIMO inventories and costs, control maintenance expenses, reduce downtime, and more effectively deploy productive assets, personnel and other resources.

Bentley System Co.

Bentley Systems, Incorporated provides software for the lifecycle of the world's infrastructure. The company's comprehensive portfolio for the building, plant, civil, and geospatial verticals spans architecture, engineering, construction (AEC) and operations. With revenues now surpassing \$400 million annually, and more than 2000 colleagues around the world, Bentley is the leading provider of AEC software to the Engineering News-Record Top 500 Design Firms and major owner-operators and was named the world's No. 2 provider of GIS/geospatial software solutions in a recent Daratech research study.

Industrial Information Systems – IFS

IFS is a leading global business applications supplier with sales in 54 countries in 20 languages and more than 500,000 users worldwide. The company is listed on the Stockholm Stock Exchange (XSSE: IFS), having been founded in 1983. The latest audited accounts are from the Financial Year ending December 2005. IFS is represented in 54 countries on all continents through 56 subsidiaries and 79 IFS offices, in addition to 41 distributors. At 31 December 2005, IFS employed 2,600 people and generated \$288m annual sales. Europe, Middle East and Africa (EMEA) generated 70% of the sales with North America, 17%, and Growth Markets, 13%. There are 4 support

and 3 R&D centres with one offshore development facility in Sri Lanka. The President and Chief Executive Officer is Alistair Sorbie based in High Wycombe, United Kingdom.

As one of the world's leading providers of component-based business software, IFS strongly believes that through components and the use of open standards customers will receive the best solutions possible. Working in close collaboration with partners, IFS is driving the market to embrace standards and co-existence that offers customers faster payback, reduced risk, and freedom of choice.

ORACLE

Oracle is the world's leading supplier of software for information management, and the world's second largest independent software company. With annual revenues of more than \$9.7 billion, the company offers its database, tools and application products, along with related consulting, education, and support services, in more than 145 countries around the world.

MICROSOFT

Microsoft's vision is to empower people through great software - any time, any place and on any device. As the worldwide leader in software for personal and business computing, Microsoft strives to produce innovative products and services that meet our customers' evolving needs. At the same time, we understand that long-term success is about more than just making great products.

Network Engineering Technology (NET)

Network Engineering Technology NET Company established in Egypt, It had been created as a Professional of Data Communication and Computing Networking Technology Provider.

Due to the growing and complexity of the product technologies the market clients are demanding total integrated systems and solutions, they wish total transparency and reliability systems support.

That why NET developed to capitalize on this opportunity and market demands.

NET hosting group of experts in this filed of business that have great business experience, market relations and connections in the Egyptian market with clear vision of the International new trends occurring in the Data Communication and Computing Networking Technology.

DAMES & MOORE

Dames & Moore Group is a multi-disciplinary international consultancy comprising 15,000 people operating out of 38 countries, offering integrating engineering, environmental and construction management services. The Economics and Business Strategy Unit is the specialist economics consultancy business of Dames & Moore, which offers the full range of economic services to private, and public sector clients. The services provided include economic and financial appraisals of investments, economic development strategies, economic impact assessment, project and program evaluations, business planning studies, project financing and environmental economics.

Engineering Quality Experts (E.Q.E.)

E.Q.E. provides the know-how for the methods, procedures & workflow for an enterprise as per the international quality standards.

E.Q.E. consultants specialize in bringing the internal standards of an enterprise up to the certification standards.

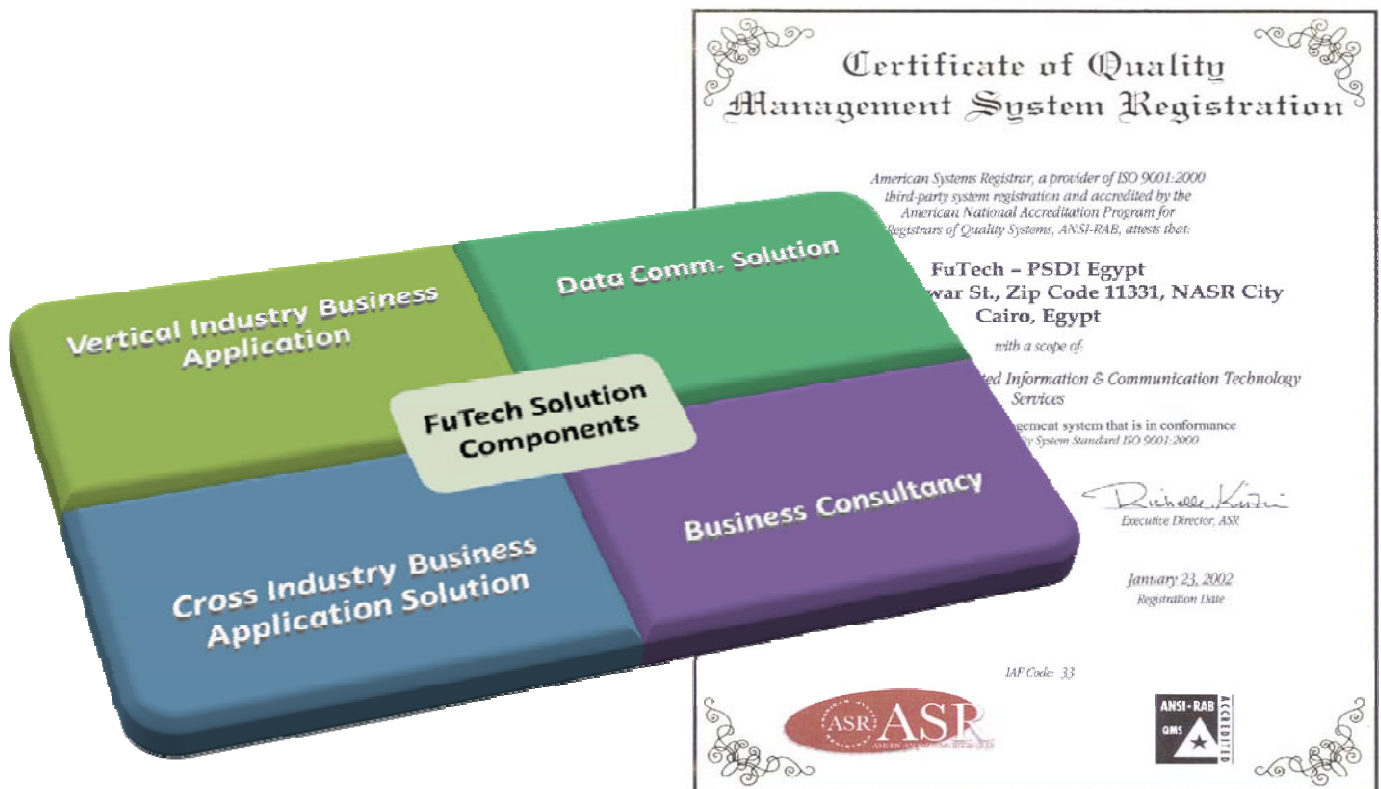
E.Q.E. Services cover almost all type of industries and business.

E.Q.E. is a leading assessor and leading instructors certified from British Standards Institution BSI & American Standards Registrations, also E.Q.E. provides the Quality Standards courses, which are a pre-requisite for ISO 9000 Series, 14000 Series, etc. certification.

Future Systems

Future Systems is founded in 1993 as the representative of Computer Associates (The main providers for Security Systems & Firewalls products related to Information & Communication Technology ICT) in the Egyptian market. Since then, Future Systems provided many large accounts with enterprise solutions that enhanced their operation. Future Systems customer list includes many customers in different segments such as (Government, Security, Education, Financial services, industry, Oil...). Future Systems, backed with Computer Associates resources, provide the support and the professional services like training and implementation to assist their customers in better utilizing their investment in CA products.

8. FUtech INTEGRATED SOLUTION COMPONENTS



9. LEGALITY & ADDRESSEES

- Egyptian Stock Company
- Capital: 15 Millions Egyptian Pound
- Head Quarter Office:
 - 6 Masged El Sahaba St., Dokki Cairo Egypt
 - Tel. : +202 33365652 – 37485952 – 37622485
 - FAX : +202 37603536
 - URL : WWW.EMFIGROUP.COM

- Branches:
 - Egypt, Mohandsseen 26 Taiff St.,
Tel. +202 37622487 Fax. +202 37623675

 - Qatar, Doha B.O.Box 31518
Tel. +974 4862486 Fax. +974 4888773

 - United Arab Emirates, P.O.Box : 5011 Abu Dhabi
Tel +971 2 6349800 Fax +971 2 6392800

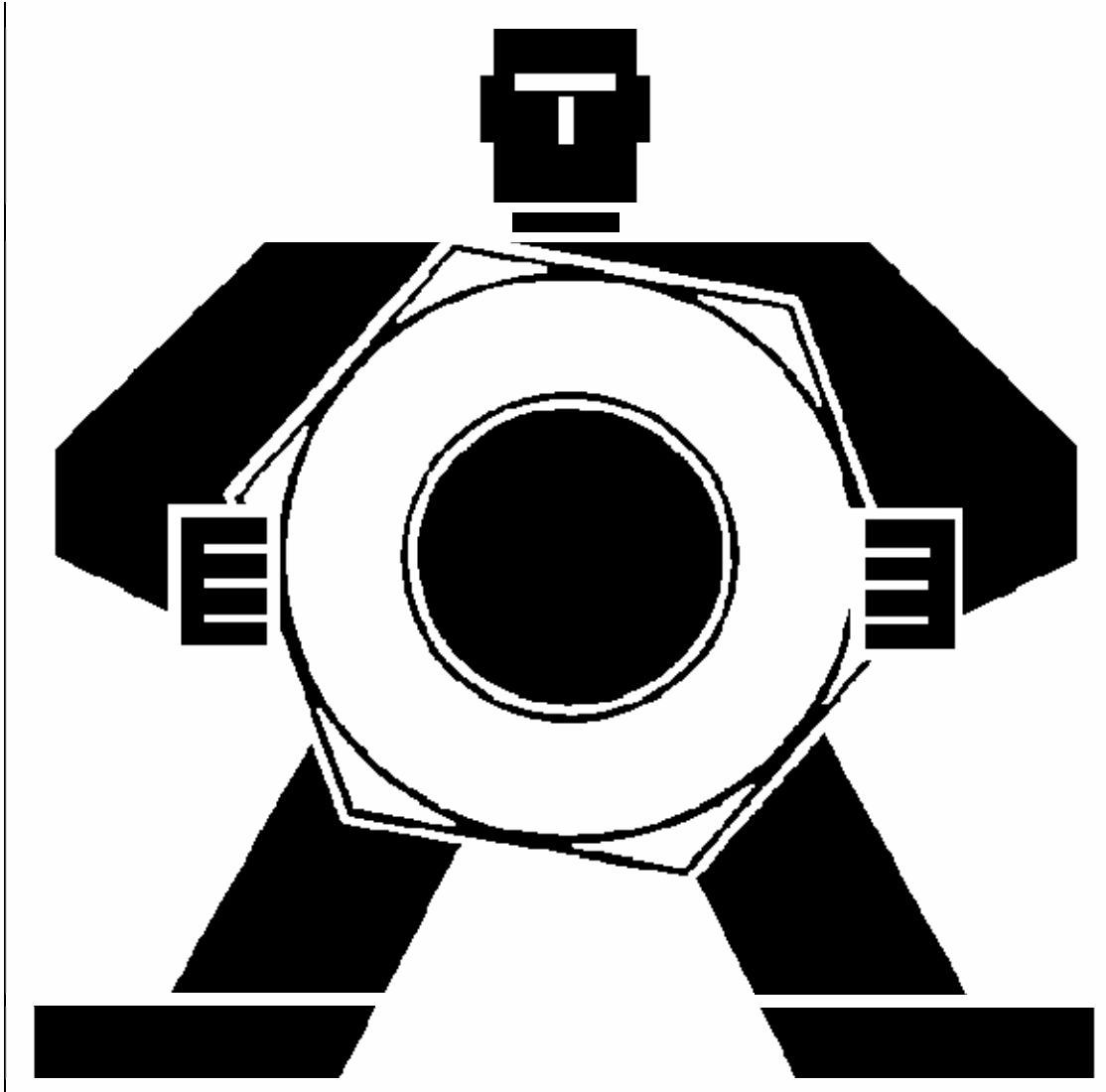
 - Libya, Tripoly
Tel. +218 214 839240 Fax. +218 214 839240

 - Kingdom of Saudi Arabia, Dammam 31482
Tel +966 3 8332785 Fax +966 3 8332644

10. FUTeCH EGYPT KEY PERSONS:

- | | | | |
|---------------------------|----------------------|-------------------|--|
| 1. Dr. Amr Rifai | Chairman & MD | +2 0122 314 8498 | arifai@emfigroup.com |
| 2. Eng. Adel Abdel Maboud | General Manager | +2 0122 210 99 07 | amaaboud@emfigroup.com |
| 3. Eng. Layla Essawy | Financial Controller | +2 02 333 65652 | lessawy@emfigroup.com |
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7. FUTECH EGYPT PROFESSIONAL SERVICES



PROFESSIONAL SERVICES in Brief

Simply stated, **FuTech - Egypt** Professional Services group exists to *ensure your success with our products*. We see success as an efficient implementation at your facility, where the software and those who use it operate at their highest potential. We know from experience that a successful implementation often begins with a balanced and thoughtful combination of training and consulting services.

A cadre of highly qualified and experienced trainers and consultants provide the means to success. These FuTech - Egypt professionals, many of whom possess both industry and technical expertise, are able to guide you through all phases of your implementation.

Since success is always defined on our customers' terms, FuTech - Egypt staff takes the time to create a unique solution for each client. We dovetail our training and consulting services to ensure a smooth and effective integration of the software with each customer's business. We assess your needs and then assemble a program that fits. We draw from an impressive array of materials, practice wisdom, industry expertise, and lengthy experience. We produce a program that, while localized to suit your requirements, often includes these elements:

- Off-the-shelf and customized training classes
- Site assessments and implementation recommendations
- Database and screen modifications
- System installation and data migration
- System Integration with other industrial applications.

CONSULTING

Our Consulting Services are structured to help customers leverage the power of our software to maximum effect. FuTech - Egypt highly trained consultants combine their extensive knowledge of the customer's vertical market with years of experience in working with MAXIMO, Bentley & IFS Solutions to design the kind of unique, robust solution required for enterprise-wide implementation. In addition, our Practicum program offers a proven methodology for integrating custom applications with core capabilities.

PLANNING

FuTech - Egypt consultants will assist you in all phases of the planning process:

- Operational reviews and audits
- Site assessments
- Project scoping and definition
- Application requirements and specifications development
- Implementation plans and strategies
- Process flowcharts and data models

Our consultants work closely with your project team, which should represent different areas of your organization

IMPLEMENTATION

FuTech - Egypt Professional Services organization offers experienced consultants who know their product and your business. Our consultants work with you to facilitate a rapid and effective implementation – to get you up, running, and productive.

Our consultants engage in a wide array of implementation activities:

- Documenting system specifications
- Designing new databases and converting your existing databases
- Customizing screens (System data windows)
- Data Verification & Data Uploading.
- Designing and Programming Key Performance Indicators.
- Mapping out critical interfaces with other applications
- Providing documentation.
- Installing your network, fine-tuning performance, and assisting in hardware installation and configuration

As managers of the implementation process, **FuTech - Egypt** consultants monitor progress against plan on deliverables, facilitate efforts, and resolve issues.

DAY-TO-DAY USE

As you become comfortable and increasingly productive with your system, you discover new ways it can help you, and new areas of the system to explore. And the product itself continues to evolve, acquiring new capabilities. We can help you make the fullest use of your system, and as appropriate, implement product enhancements.

Just as we design and require our products to be adaptable to different situations, we choose and train our consultants to be far more than technical experts. In addition to their technical knowledge of our products and of client/server technology, **FuTech - Egypt** consultants add value through

- Their understanding of Project and Business Management Trends
- Their skill in recognizing and handling organizational and communication pitfalls
- The cumulative knowledge they have acquired in implementing many sites across diverse industries

INTEGRATING ADVANCED CAPABILITIES

We have assisted customers in augmenting their implementations, working with them, for example, to implement

- Data collection with bar code devices, for tracking inventory, tools, and work order status
- Extensions to applications via custom DLL, SQL, Windows, or DDE client programs
- Integration with site DCS, DMS, SCADA Control Systems

PROJECT MANAGEMENT

FuTech - Egypt provides expertise in

- Work breakdown structure development and implementation
- Planning and scheduling estimates
- Work authorization, baseline, and change management
- Resource and capacity monitoring
- Progress and performance analysis
- Subcontract management
- Costing and financial management
- Reporting and analysis
- Forecasting and simulation modeling

MAINTENANCE MANAGEMENT

FuTech - Egypt provides the expertise to design or define the following:

- ③ Turnkey Implementation Services
- ③ Software installation
- ③ Software tuning
- ③ Technical assistance
- ③ Customization of the application
- ③ Database configuration
- ③ Custom report generation
- ③ Custom report offerings
- ③ Upgrade services
- ③ Data migration from legacy systems
- ③ Supplier enablement solutions
- ③ Implementation Services
- ③ Process Simulation
- ③ Site assessment and evaluation to identify specific implementation needs
- ③ Business process review and re-engineering
- ③ Application integration with pre-defined packages
- ③ Custom application integration
- ③ Strategic planning
- ③ Custom Professional Services Packages
- ③ Custom Implementation Services to meet your needs
- ③ ROI Analysis
- ③ Post Implementation Audits
- ③ Compliance Tracking

TRAINING

Our Training Services provide another strategic advantage for customers looking to achieve rapid time to benefit from their MAXIMO, IFS ERP & Bentley Solutions installations. New customers use these programs to get staff members up and running quickly; existing customers leverage our training offering to familiarize users with new features and functions.

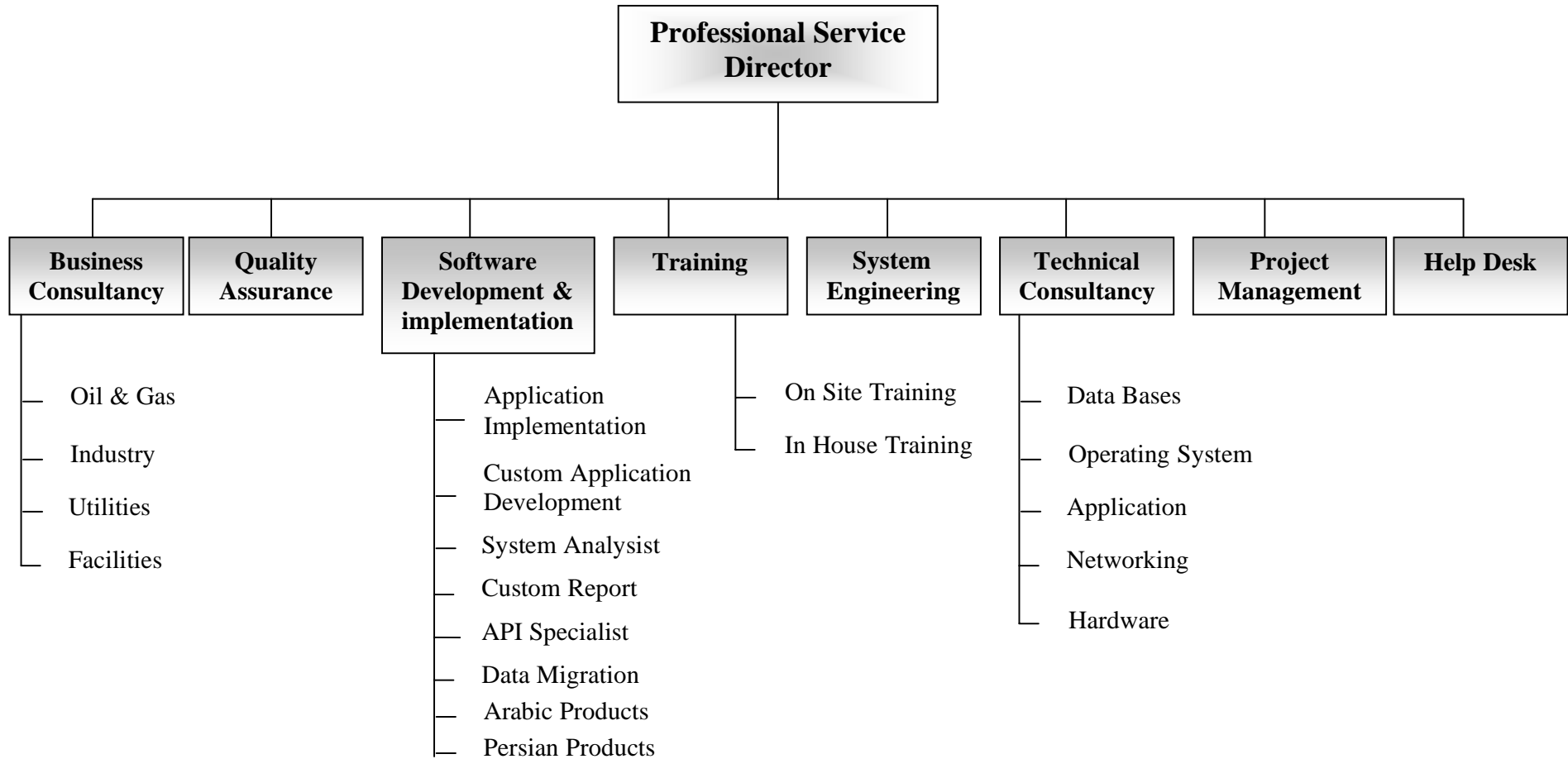
FuTech - Egypt training curriculum addresses the specialized needs of IFS, MAXIMO and Bentley Solutions.

- **Open Schools**, held at *FuTech - Egypt* learning centers, are open to users from different companies and provide an excellent opportunity to learn from and share with peers in other industries.
- **Customer Site Schools**, held on your premises, are a convenient and cost-effective way to train six or more users at the same time.

Your Company's specific needs can be accommodated in a customized presentation. Moreover, training can be timed to coincide with different phases of your implementation, allowing attendees to match their schedules with specific topics. A complete training course designed specifically for your company can also be developed and conducted on-site.

- **Client-focused Training** is specialized training developed at your request to address your company's unique needs. This training is provided by a dedicated consultant-trainer, who works with you to build a program tailored to specific, even one-time needs. Our trainers can work with groups or with individuals.

PROFESSIONAL SERVICES STRUCTURE



8. SAMPLE OF CUSTOMER'S LIST

#	Customer	Location	Sector	Year
1.	6 October University	Egypt	Educational - Facilities	2001
2.	Alexandria Library	Egypt	Government - Facilities	2002
3.	Sameramis Intercontinental Hotel	Egypt	Hotel – Facility	2003
4.	Sheraton Series Hotels	Egypt	Hotel – Facility	2005
5.	Sharm Plaza Hotel	Egypt	Hotel – Facility	2004
6.	Algomhoreya	Egypt	Media – Print Press	2004
7.	Al-Ahram beverages	Egypt	Industrial - Food & Beverage	2000
8.	Alexandria Portland Cement	Egypt	Industrial - Cement	2001
9.	Assuit Refinery	Egypt	Oil, Gas & Petrochemical	2000
10.	AMIRAL	Egypt	Transportation – Port	2006
11.	AZA-SMS Demag	Egypt	Industrial – Steel	2006
12.	Beshay steel	Egypt	Industrial – Steel	2004
13.	Daewoo	Egypt	Automotive	2004
14.	DSM Anti Infective Egypt	Egypt	Pharmaceuticals	2002
15.	EFC - Egyptian Fertilize Co.	Egypt	Industrial – Fertilizers	2003
16.	EMC - Egyptian Maintenance Co.	Egypt	Oil, Gas & Petrochemical	2001
17.	GUPCO	Egypt	Oil, Gas & Petrochemical	2003
18.	GASCO	Egypt	Oil, Gas & Petrochemical	2000
19.	GPC - General Petroleum Company	Egypt	Oil, Gas & Petrochemical	2004
20.	HACO, Mansour AL Afaliq - KSA	KSA	Industrial - Cement	2005
21.	Juhayna	Egypt	Industrial - Food & Beverage	2001
22.	KHALDA Petroleum	Egypt	Oil, Gas & Petrochemical	2004
23.	Ridgewood Egypt Co.	Egypt	Utilities – Water	2004
24.	SOHAR Refinery - Oman	Oman	Oil, Gas & Petrochemical	2005
25.	Sumed Company	Egypt	Oil, Gas & Petrochemical	2007
26.	United Gas Derivatives (UGDC)	Egypt	Oil, Gas & Petrochemical	2005

#	Customer	Location	Sector	Year
27.	Qatar National Olympic Committee	Qatar	Government - facilities	2007
28.	AMOC	Egypt	Oil, Gas & Petrochemical	2007
29.	Petromaint	Egypt	Oil, Gas & Petrochemical	2007
30.	Egyptian Basic Industry Co. - EBIC	Egypt	Industrial – Fertilizers	2007
31.	IPR Red Sea	Egypt	Oil, Gas	2005
32.	Sidi Krir Generating Company	Egypt	Electricity	2005
33.	Petroleum Piping Company	Egypt	Oil, Gas	2005
34.	Petrojet	Egypt	Oil, Gas & Petrochemical	2005
35.	Egyptian LNG	Egypt	Oil, Gas & Petrochemical	2004
36.	Eshpetco	Egypt	Oil, Gas & Petrochemical	2004
37.	MOBICA	Egypt	Industrial	2003
38.	ABB HIGH VOLTAGE	Egypt	Electricity	2002
39.	National Authority of Tunnels	Egypt	Government - Transportation	2002
40.	METITO Water Treatment	Egypt	Water Treatment	2003
41.	AIC (Arab International Company)	Egypt	Consultant	2004
42.	EPS (Electric Power Systems)	Egypt	Consultant - Electric Power	2006
43.	ZAMIL STEEL BUILDINGS CO.	Egypt	Industrial – Steel	2006
44.	AlanDick North Africa	Egypt	Telecommunication	2007
45.	Holding Co. for Water & Wastewater	Egypt	Water and wastewater	2007
46.	Beni Suef Portable Water & Sanitation	Egypt	Water and wastewater	2007
47.	Greater CAIRO Sanitary Drainage Co.	Egypt	CAIRO Wastewater	2007
48.	CAIRO Potable water Company	Egypt	CAIRO Potable water	2007
49.	Alexandria Sanitary Drainage Company	Egypt	Alexandria Wastewater	2007
50.	Alexandria water Company	Egypt	Alexandria Potable water	2007
51.	Dakhaliya for Potable Water & Sanitary Drainage Co.	Egypt	Water and Wastewater	2007
52.	Sharkia Potable Water & Sanitation Co.	Egypt	Water and wastewater	2008

#	Customer	Location	Sector	Year
53.	Damietta Water & Wastewater Co.	Egypt	Water and wastewater	2008
54.	Fayoum Water & Sanitation Co.	Egypt	Water and wastewater	2008
55.	Gharbeya Water & Wastewater Co.	Egypt	Water and wastewater	2008
56.	Kafr Sheikh Water & Sewerage Co.	Egypt	Water and wastewater	2008
57.	Minia Water & Sanitation Co.	Egypt	Water and wastewater	2008
58.	National Steel Fabrication Co.	Egypt	Industrial – Steel	2008
59.	Engineering Consultants Group. (ECG)	Egypt	Consultant	2008
60.	Qena for Water & Wastewater Co.	Egypt	Water and wastewater	2008
61.	Faculty Of Engineering Ainshams University	Egypt	Educational	2008
62.	Dr. Olivee	Egypt	Food Industry	2008